


Models		Retail price	In-House Finance Discount	In-House Trade-in Discount	In-House Insurance Discount	Non-Guaranteed Package (6 Bids)
	Q30 1.5T Diesel	\$138,800	\$6,000	\$5,000	\$2,000	\$125,800
	Q30 Premium 1.5T Diesel	\$150,800	\$6,000	\$5,000	\$2,000	\$137,800
	Q30 Premium 1.6T	\$167,800	\$8,000	\$10,000	\$2,000	\$147,800
	Q30 Sport 2.0T	\$189,800	\$8,000	\$10,000	\$2,000	\$169,800
	Q50 Premium 2.0T	\$185,800	\$8,000	\$10,000	\$2,000	\$165,800
	Q50 Premium Plus	\$193,800	\$8,000	\$10,000	\$2,000	\$173,800
	Q50 Red Sport 400	\$267,800	\$10,000	\$12,000	\$2,000	\$243,800
	Q60 2.0T	\$210,800	\$8,000	\$10,000	\$2,000	\$190,800
	Q70 Premium 2.5 V6	\$234,800	\$10,000	\$12,000	\$2,000	\$210,800
	Q70 Premium 3.7 V6	\$299,800	\$10,000	\$12,000	\$2,000	\$275,800
	Q70 Hybrid 3.5 V6	\$309,800	\$10,000	\$12,000	\$2,000	\$285,800
	QX70 Premium 3.7 V6	\$319,800	\$10,000	\$12,000	\$2,000	\$295,800
	QX80 5.6 V8	\$421,800	\$10,000	\$14,000	\$2,000	\$395,800

Prices as of 8<sup>th</sup> February 2017

Terms and conditions

- Prices include 3-year warranty or up to 100,000 km (whichever comes first).
- Prices do not include optional parts/accessories.
- Prices include 6-month road tax and GST.
- Booking fee of \$15,000 applies for all models, except QX80 at \$30,000, and is non-refundable.
- Prices are subjected to 6 rounds of COE bidding, non-guaranteed unless otherwise stated. COE Rebate is at \$35,000.
- If COE bidding is unsuccessful, either party is able to cancel the contract or full refund will be given.
- Additional \$4,000 applies for indent orders.
- Additional \$4,000 applies for 2 bids guaranteed COE.
- Vehicle must be financed and insured through banks and insurers approved by Wearnes Automotive. Prices are subject to a 60% loan and 7 years loan tenure.
- This supersedes all previous price lists and may be subject to change without prior notice.
- Wearnes Automotive reserves the right to change or amend any of the terms and conditions without prior notice.