

Models		Retail price	In-House Finance Discount	In-House Trade-in Discount	In-House Insurance Discount	Non-Guaranteed Package (6 Bids)
	Q30 1.5T Diesel	\$139,800	\$5,000	\$5,000	\$1,000	\$128,800
	Q30 1.5T Diesel X-Edition	\$141,800	\$5,000	\$5,000	\$1,000	\$130,800
	Q30 Premium 1.5T Diesel	\$151,800	\$5,000	\$5,000	\$1,000	\$140,800
	Q30 Premium 1.6T	\$162,800	\$5,000	\$5,000	\$1,000	\$151,800
	Q30 Sport 2.0T	\$191,800	\$8,000	\$10,000	\$2,000	\$171,800
	Q50 Premium 2.0T	\$188,800	\$8,000	\$10,000	\$2,000	\$168,800
	Q50 Red Sport 400 3.0T	\$270,800	\$10,000	\$12,000	\$2,000	\$246,800
	Q60 2.0T	\$213,800	\$8,000	\$10,000	\$2,000	\$193,800
	Q60 Red Sport 400 3.0T	\$285,800	\$10,000	\$12,000	\$2,000	\$261,800
	Q70 Premium 2.5 V6	\$237,800	\$10,000	\$12,000	\$2,000	\$213,800
	Q70 Premium 3.7 V6	\$302,800	\$10,000	\$12,000	\$2,000	\$278,800
	Q70 Hybrid 3.5 V6	\$312,800	\$10,000	\$12,000	\$2,000	\$288,800
	QX70 Premium 3.7 V6	\$322,800	\$10,000	\$12,000	\$2,000	\$298,800
	QX80 5.6 V8	\$424,800	\$10,000	\$14,000	\$2,000	\$398,800

Prices as of 30th March 2017

Terms and conditions

- Prices include 3-year warranty or up to 100,000 km (whichever comes first).
- Prices do not include optional parts/accessories.
- Prices include 6-month road tax and GST.
- Booking fee of \$15,000 applies for all models, except QX80 at \$30,000, and is non-refundable.
- Prices are subjected to 6 rounds of COE bidding, non-guaranteed unless otherwise stated. COE Rebate is at \$40,000.
- If COE bidding is unsuccessful, either party is able to cancel the contract or full refund will be given.
- Additional \$4,000 applies for indent orders.
- Additional \$4,000 applies for 2 bids guaranteed COE.
- Vehicle must be financed and insured through banks and insurers approved by Wearnes Automotive. Prices are subject to a 60% loan and 7 years loan tenure.
- This supersedes all previous price lists and may be subject to change without prior notice.
- Wearnes Automotive reserves the right to change or amend any of the terms and conditions without prior notice.