

Models		Retail Price	In-House Finance Discount	In-House Insurance Discount	In-House Trade-in Discount	Management Discount	Nett Price
	Q30 1.5D Premium	\$146,800	\$5,000	\$1,000	\$5,000	\$10,000	\$125,800
	New Q50 2.0T Luxe	\$188,800	\$5,000	\$2,000	\$10,000	\$12,000	\$159,800
	New Q50 2.0T Sensory with ProACTIVE	\$200,800	\$5,000	\$2,000	\$10,000	\$12,000	\$171,800
	Q50 2.0T Premium	\$181,800	\$5,000	\$2,000	\$10,000	\$15,000	\$149,800
	Q50 3.0T Red Sport 400	\$252,800	\$5,000	\$2,000	\$10,000	\$5,000	\$230,800
	Q60 2.0T	\$204,800	\$5,000	\$2,000	\$10,000	\$5,000	\$182,800
	Q60 3.0T Red Sport 400	\$277,800	\$5,000	\$2,000	\$10,000	\$5,000	\$255,800

Prices as of 22<sup>nd</sup> March 2018

Terms and conditions

- Prices include 3-year warranty or up to 100,000 km (whichever comes first).
- Prices do not include optional parts/accessories.
- Prices include 6-month road tax and GST.
- Booking fee of \$15,000 applies for all models and is non-refundable.
- Minimum in-house loan, trade-in of used car and in-house insurance conditions apply to enjoy the exclusive price.
- Prices are subjected to 6 rounds of COE bidding, non-guaranteed unless otherwise stated. COE Rebate is at \$30,000.
- If COE bidding is unsuccessful, either party is able to cancel the contract or full refund will be given.
- Additional \$4,000 applies for indent orders.
- Additional \$4,000 applies for 2 bids guaranteed COE.
- Vehicle must be financed and insured through banks and insurers approved by Wearnes Automotive. Prices are subject to a 60% loan and 7 years loan tenure.
- This supersedes all previous price lists and may be subject to change without prior notice.
- Wearnes Automotive reserves the right to change or amend any of the terms and conditions without prior notice.