

Models		Retail Price	In-House Finance Discount	In-House Insurance Discount	In-House Trade-in Discount	Promotional Booster	Nett Price
	Q30 1.5D Premium Last 4 units	\$144,800	\$5,000	\$1,000	\$5,000	\$10,000	\$123,800
	Q30 1.6T Premium	\$155,800	\$5,000	\$1,000	\$5,000	\$5,000	\$139,800
	Q30 2.0T Sport	\$175,800	\$5,000	\$1,000	\$5,000	\$5,000	\$159,800
	QX30 2.0T Premium AWD	\$185,800	\$5,000	\$1,000	\$5,000	\$5,000	\$169,800
	New Q50 2.0T Luxe	\$186,800	\$5,000	\$2,000	\$10,000	\$12,000	\$157,800
	New Q50 2.0T Sensory with ProACTIVE	\$198,800	\$5,000	\$2,000	\$10,000	\$12,000	\$169,800
	New Q50 3.0T Red Sport 400	\$250,800	\$5,000	\$2,000	\$10,000	N/A	\$233,800
	Q50 2.0T Premium Last 3 units	\$179,800	\$5,000	\$2,000	\$10,000	\$15,000	\$147,800
	Q60 2.0T	\$202,800	\$5,000	\$2,000	\$10,000	\$5,000	\$180,800
	Q60 3.0T Red Sport 400	\$275,800	\$5,000	\$2,000	\$10,000	N/A	\$258,800

Prices as of 22nd June 2018

Terms and conditions

- Prices include 3-year warranty or up to 100,000 km (whichever comes first).
- Prices do not include optional parts/accessories.
- Prices include 6-month road tax and GST.
- Booking fee of \$15,000 applies for all models and is non-refundable.
- Minimum in-house loan, trade-in of used car and in-house insurance conditions apply to enjoy the exclusive price. Prices are subjected to 6 rounds of COE bidding, non-guaranteed unless otherwise stated. COE Rebate is at \$25,000. If COE bidding is unsuccessful, either party is able to cancel the contract or full refund will be given.
- Additional \$4,000 applies for indent orders.
- Additional \$4,000 applies for 2 bids guaranteed COE.

 Vehicle must be financed and insured through banks and insurers approved by Wearnes Automotive.
- Prices are subject to a 60% loan and 7 years loan tenure.
- This supersedes all previous price lists and may be subject to change without prior notice.
- Wearnes Automotive reserves the right to change or amend any of the terms and conditions without prior notice.



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