

## Pricelist (valid from 8<sup>th</sup> Oct - 21<sup>st</sup> Oct)

	Models		Retail Price after VES	Recommended Retail Price after VES	Nett Effective Price	Savings
Q50		2.OT Luxe	\$180,800	\$171,800	\$146,800	\$25,000
		2.OT Sensory with ProACTIVE	\$195,800	\$184,800	\$159,800	\$25,000
		3.0T Red Sport 400	\$261,800	\$250,800	\$250,800	-
		Sense Edition				
		2.0T Luxe	\$188,800	\$179,800	\$154,800	\$25,000
		2.0T Sensory with ProACTIVE	\$203,800	\$192,800	\$167,800	\$25,000
Q60		2.0T Sport	\$197,800	\$188,800	\$172,800	\$16,000
		3.0T Red Sport 400	\$282,800	\$275,800	\$275,800	-
QX50		2.0 VC-T Sensory AWD	\$229,800	\$220,800	\$188,800	\$32,000
		2.0 VC-T Sensory with ProACTIVE	\$239,800	\$230,800	\$198,800	\$32,000
QX80		5.6 V8	\$372,800	\$363,800	\$363,800	-

## Terms and conditions

- Prices include 3-year warranty or up to 100,000 km (whichever comes first), 6-month road tax and GST.
- Prices do not include optional parts and accessories.
- Non-refundable booking fee for all models is \$15,000. Minimum booking fee for indent order is \$30,000.
- All deposits are non-refundable upon cancellation.
- Optional top up of \$5,000 applies for 2 bids guaranteed COE package.
- $\bullet$   $\,$  All prices and promotions are subjected to trade-in, in-house finance & insurance.
- Interest rebate of \$5,000 with minimum 60% loan and 7 years loan tenure. Insurance subsidy of \$2,000.
- Prices are subjected to 6 bids non-guaranteed COE bidding, unless otherwise stated. COE Rebate is at \$25,000.
- Additional cost of \$2,000 for booking of models in Dynamic Sunstone Red.
- Wearnes Automotive reserves the right to change or amend any of the terms and conditions without prior notice.