

# PRICE LIST | 18 NOVEMBER - 8 DECEMBER 2021



**A DECEMBER TO REMEMBER. ENJOY FESTIVE BUNDLES WORTH UP TO \$35,000!**


- Up to \$30,000 festive savings
- **Complimentary Lexus Assure worth \$3,000** (Dollar-for-dollar COE rebate and Guaranteed COE)
- 1.88% low interest rate<sup>^</sup>
- Additional \$1,000 shopping vouchers
- **\$1,000 in Fuel Vouchers\*** with trade-in of your existing vehicle

\*Terms & Conditions apply | <sup>^</sup>With take up of in-house financing options

## THE NEW LEXUS ES


THE NEW LEXUS ES

ES




GRADE	FUEL CONSUMPTION / VES BANDING	LIST PRICE AFTER VES*	F&I	DEC. TO REMEMBER DISCOUNT	DEC. REGISTRATION DISCOUNT	SPECIAL PROMO PRICE
ES 250   2,487cc						
EXECUTIVE S5	15.1km/L B	\$270,800	\$2,500	\$15,500	\$12,000	\$240,800
LUXURY L5		\$290,800	\$2,500	\$15,500	-	\$272,800
F SPORT F5		\$286,800	\$2,500	\$15,500	-	\$268,800
ES 300H   2,487cc						
EXECUTIVE S5	21.7 km/L B	\$282,800	\$2,500	\$15,500	\$6,000	\$258,800
LUXURY L5		\$300,800	\$2,500	\$15,500	-	\$282,800

## SPORTY SEDAN

	<b>IS 300H   2,494 cc</b>						
	EXECUTIVE S1	18.5km/L A2	\$232,800	\$2,500	\$17,500	\$6,000	\$206,800
	LUXURY L1		\$242,800	\$2,500	\$17,500	-	\$222,800
	F SPORT F1		\$260,800	\$2,500	\$17,500	-	\$240,800


## SUV

UX



UX 200   1,987cc						
EXECUTIVE S4	17.2 km/L B	\$200,800	\$2,500	\$9,500	-	\$188,800
LUXURY L4		\$210,800	\$2,500	\$9,500	-	\$198,800
UX 250H   1,987cc						
EXECUTIVE S4	22.2 km/L A2	\$210,800	\$2,500	\$12,500	\$6,000	\$189,800
LUXURY L4		\$220,800	\$2,500	\$12,500	\$6,000	\$199,800
ALL-ELECTRIC UX 300E						
LUXURY L1	- A1	\$265,800	\$2,500	\$12,500	\$6,000	\$244,800

NX



All-New NX arriving in December. Register your interest with any Lexus Sales Consultant.

## FLAGSHIP SUV

	<b>RX 300   1,998 cc</b>						
	EXECUTIVE S6	12.3 km/L C2	\$319,800	\$2,500	\$27,500	\$3,000	\$286,800
	LUXURY L6	11.9 km/L C2	\$346,800	\$2,500	\$27,500	-	\$316,800

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## Want to own your dream Lexus? Now you can.

Lexus Financial Services offers you four simple affordable options to put you behind the wheel of the Lexus you've been dreaming about.

<b>LEXUS COMFORT</b> Enjoy an interest rate of 2.28% on our standard hire purchase.	<b>BUY NOW PAY LATER</b> Pay \$0 in monthly installments^^ for the first year.	<b>LEXUS EASY READY</b> \$0 down payment for selected Lexus models
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## Now you can drive away with a brand-new Lexus with Lexus Easy Ready

Lexus Easy Ready is a no-frills operating lease that enables you to drive away in a brand-new Lexus with \$0 down payment and attractive monthly rates that include your vehicle's annual road tax and comprehensive motor insurance.

MODEL	DOWNPAYMENT	MONTHLY INSTALLMENT** FROM
IS	\$0	\$3,250
UX	\$0	\$2,880
ES	\$0	\$3,410
RX	\$0	\$3,960
LS	\$0	\$7,880

### Terms and Conditions (Lexus Easy Ready)

1. Vehicle price and specifications are subject to change without prior notice.
2. Monthly installment not inclusive of 7% GST.
3. Package includes number plates, In-Vehicle-Unit (IU), registration fees, solar film, in-car camera.
4. Price is valid till 8 December 2021.

\*\*Dependent on model variant and tenure.

^^Installments are only applicable from the 13th month onwards.

Terms and conditions apply.

### TERMS & CONDITIONS

1. Prices are subject to 3 months' COE bidding, non-guaranteed unless otherwise stated. COE rebate is \$74,000 but is not applicable for packages utilising Open Cat COE.
2. The below standard deposits are to be collected at the point of booking:
  - a. COE deposit: \$10,000
  - b. Vehicle deposit:
    - i. IS / ES: \$23,000
    - ii. UX / NX / RX: \$23,000
    - iii. LS / LC: \$32,000
3. Minimum deposit for indent models are \$23,000.
4. Package price includes 3-year / 100,000km Manufacturer's Warranty (whichever comes first, from date of registration). Package price includes 1st year road tax, number plates, In-Vehicle-Unit (IU), registration fees and 7% GST.
5. All deposits are non-refundable upon cancellation.
6. Prices and promotions are subject to change without prior notice.
7. Prices are inclusive of Finance (\$2,000) and Insurance (\$500) discount.
8. Borneo Motors Singapore Pte Ltd reserves the rights to change or amend any of the terms and conditions without prior notice.

#### Payment Mode Details:

- **Cheque Payable to:** Borneo Motors (Singapore) Ptd Ltd
- **Fund Transfer Bank:** Standard Chartered Bank (Singapore) Ltd  
**VA Account number:** 9914000003110  
**GIRO Standing Instructions:** SCBLSG22XXX | **SWIFT Code:** SCBLSG22XXX | **Branch Name:** Battery Road | **Bank Code:** 9496

\*VES Vehicular Emission Scheme

^Only applicable for in-house loans and insurance applications

## FLAGSHIP SEDAN



GRADE		FUEL CONSUMPTION / VES BANDING	LIST PRICE AFTER VES*
LS	LS 500H   3,456cc		
	LUXURY L6	14.9km/L B	\$595,800
	ULTRA LUXURY U6		\$635,800

## FLAGSHIP COUPE



GRADE		FUEL CONSUMPTION / VES BANDING	LIST PRICE AFTER VES*
LC	LC 500   4,969cc		
	COUPE S4	8.6 km/L C2	\$578,800
	CONVERTIBLE L1	7.9 km/L C2	\$598,800