## PRICE LIST | 24 MARCH - 6 APRIL 2022



THE NEW LEXUS ES GRADE ENERGY / FUEL CONSUMPTION VES BANDING LIST PRICE AFTER VES\* FLASH DEAL (NETT)

	CONSONI HON							
		ES 250   2,487cc						
ES		EXECUTIVE \$5	- 6.6 L / 100km	В	\$271,800	\$243,800		
		LUXURY L5			\$300,800	-		
		F SPORT F5	6.8 L / 100km	В	\$296,800	-		
		ES 300H   2,487cc						
		EXECUTIVE S5	4.6 L/100km	В	\$292,800	-		
		LUXURY L5	4.0 L/ 100km		\$310,800	-		

#### **SPORTY SEDAN**

IS		IS 300H   2,494 cc						
		EXECUTIVE S1			\$240,800	\$222,800		
		LUXURY L1	5.4 L/100km	A2	\$250,800	-		
		F SPORT F1			\$268,800	-		

#### SUV

		UX 200   1,98	37cc					
	LUXURY L  UX 250H  EXECUTIVE  LUXURY L  ALL-ELECT	EXECUTIVE \$4	5.8 L/100 km	В -	\$215,800	-		
		LUXURY L4	5.8 L/ 100 km		\$223,800	-		
Û		UX 250H   1,987cc						
UX		EXECUTIVE \$4	4.51.4001	A2 -	\$225,800	\$207,800		
- 8		LUXURY L4	4.5 L/100km		\$233,800	-		
		ALL-ELECTRIC UX 300E						
		LUXURY L1	15.0 kWh/100km	A1	\$280,800	-		
1/2		ALL-NEW NX 350 F SPORT   2,393 cc						
1/4		F SPORT F1	SPORT F1 8.1L/100km C		\$328,800	-		
		ALL-NEW NX 350H   2,487cc						
NX		EXECUTIVE \$1	5.0 L /100km	4.0	\$199,800 (Without COE)	-		
		LUXURY L1	5.0 L / IOOkm	A2	\$214,800 (Without COE)			
		ALL-NEW NX 450H+ F SPORT (PLUG-IN HYBRID)   2,487cc						
		FSPORTF1	1.1 L/100km (Petrol) 17.8kWh/100km (Electric)	A2	\$262,800 (Without COE)			

## **FLAGSHIP SUV**

	RX 300   1,998 cc				
RX P	EXECUTIVE S6	10.5 L/100 km		\$326,800	
	LUXURY L6		C2	\$353,800	

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### Want to own your dream Lexus? Now you can.

Lexus Financial Services offers you four simple affordable options to put you behind the wheel of the Lexus you've been dreaming about.

#### **LEXUS COMFORT**

Enjoy an interest rate of 2.28% on our standard hire purchase.

#### **BUY NOW PAY LATER**

Pay \$0 in monthly installments^^ for the first year.

#### **LEXUS EASY READY**

\$0 down payment for selected Lexus models

## Now you can drive away with a brand-new Lexus with Lexus Easy Ready

Lexus Easy Ready is a no-frills operating lease that enables you to drive away in a brand-new Lexus with \$0 down payment and attractive monthly rates that include your vehicle's annual road tax and comprehensive motor insurance.

MODEL	DOWNPAYMENT	MONTHLY INSTALLMENT** FROM
IS	\$0	\$3,590
UX	\$0	\$3,260
ES	\$0	\$3,740
NX	\$0	\$4,360
RX	\$0	\$4,350
LS	\$0	\$8,500

Terms and Conditions (Lexus Easy Ready)

- 1. Vehicle price and specifications are subject to change without prior notice.
- 2. Monthly installment not inclusive of 7% GST.
- 3. Package includes number plates, In-Vehicle-Unit (IU), registration fees, solar film, in-car camera.
- 4. Price is valid till 6 April 2022.

Terms and conditions apply.

#### **TERMS & CONDITIONS**

- Prices are subject to 3 months' COE bidding, non-guaranteed unless otherwise stated. COE rebate is \$85,000 but is not applicable for packages utilising Open Cat COE.
- 2. The below standard deposits are to be collected at the point of booking: a. COE deposit: \$10,000

b. Vehicle deposit:

- i. IS / ES: \$23,000
- ii. UX / NX / RX: \$23,000
- iii. LS/LC: \$32,000
- 3. Maximum amount payable by credit card is \$16,000 (including GST), in a single transaction of the purchased vehicle.
- 4. Minimum deposit for indent models are \$23,000.
- Package price includes 3-year / 100,000km Manufacturer's Warranty (whichever comes first, from date of registration)
   Package price includes 1st year road tax, number plates, In-Vehicle-Unit (IU), registration fees and 7% GST.
- 6. All deposits are non-refundable upon cancellation.
- 7. Prices and promotions are subject to change without prior notice.
- 8. Prices are inclusive of Finance (\$2,000) and Insurance (\$500) discount.
- 9. Borneo Motors Singapore Pte Ltd reserves the rights to change or amend any of the terms and conditions without prior notice.

#### Payment Mode Details:

- Cheque Payable to: Borneo Motors (Singapore) Ptd Ltd
- Fund Transfer Bank: Standard Chartered Bank (Singapore) Ltd

VA Account number: 9914000003110

GIRO Standing Instructions: SCBLSG22XXX | SWIFT Code: SCBLSG22XXX | Branch Name: Battery Road | Bank Code: 9496

<sup>\*\*</sup>Dependent on model variant and tenure.

<sup>^^</sup>Installments are only applicable from the 13th month onwards.

<sup>\*</sup>VES Vehicular Emission Scheme

<sup>^</sup>Only applicable for in-house loans and insurance applications

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## **FLAGSHIP SEDAN**



GRADE ENERGY / FUEL VES LIST PRICE AFTER VES\*

LS 500H   3,456cc					
	LS	LUXURY L7	4.71./1001	D	\$631,800
		ULTRA LUXURY U6	6.7 L / 100km	В	\$671,800

## **FLAGSHIP COUPE**



GRADE ENERGY / FUEL VES LIST PRICE AFTER VES\*

	LC 500   4,969cc			
LC	COUPE S4	11.5 L/100km	63	\$608,800
	CONVERTIBLE L1	11.7 L/100km	C2	\$632,800