








PRICELIST

			PRICE WITH COE	6 MTHS ROAD TAX	STANDARD CHARGES #	IN-HOUSE REBATE**	VES REBATE/ SURCHARGE**	CLASSIC PRICE (NON-GUARANTEED COE)	GOLD PRICE (GUARANTEED COE within 3 months)
CATEGORY A COE									REBATE \$20K
 <i>Challenging the Norm</i>	C-HR 1.2 TURBO								
	ACTIVE	NGX10R-AHXNXQ A1	\$102,214	\$254	\$420	-\$2,900	\$10,000	\$109,988	\$112,988
	LUXURY (Mono tone)	NGX10R-AHXEXQ M1	\$114,214	\$254	\$420	-\$2,900	\$10,000	\$121,988	\$124,988
	LUXURY (Dual tone)	NGX10R-AHXEXQ L1	\$115,214	\$254	\$420	-\$2,900	\$10,000	\$122,988	\$125,988
Fuel Consumption 6.4 l/100km CO2 Emissions 144 g/km VES Banding C1									
 <i>Endless Possibilities</i>	VIOS 1.5								
	E GRADE	NSP151R-AEXRKT E1	\$72,127	\$341	\$420	-\$2,900		\$69,988	\$72,988
	G GRADE	NSP151R-AEXGKT G1	\$79,127	\$341	\$420	-\$2,900		\$76,988	\$79,988
Fuel Consumption 5.8 l/100km CO2 Emissions 131 g/km VES Banding B									
 <i>The Legend Redefined</i>	COROLLA ALTIS 1.6								
	STANDARD	ZRE171R-GEXGPZ C2	\$90,097	\$371	\$420	-\$2,900		\$87,988	\$90,988
	ELEGANCE	ZRE171R-GEXGPZ S2	\$95,097	\$371	\$420	-\$2,900		\$92,988	\$95,988
Fuel Consumption 6.1 l/100km CO2 Emissions 139 g/km VES Banding B									
 <i>More Room For Fun</i>	SIENTA 1.5								
	STANDARD	NSP170R-MWYNKT S3	\$82,127	\$341	\$420	-\$2,900		\$79,988	\$82,988
	ELEGANCE	NSP170R-MWYQKT E3	\$89,127	\$341	\$420	-\$2,900		\$86,988	\$89,988
Fuel Consumption 6.3 l/100km CO2 Emissions 146 g/km VES Banding B									
 <i>Turn On Fun</i>	PRIUS C 1.5								
	AUTO	NHP10R-AHXVB E5	\$114,126	\$342	\$420	-\$2,900	\$20,000	\$131,988	\$134,988
Fuel Consumption 3.9 l/100km CO2 Emissions 91 g/km VES Banding C2									

C-HR: Free Leather Seats and Solar Film

Enjoy attractive
2.28%
Interest Rate

TERMS & CONDITIONS

1. Prices and specifications are subject to changes without prior notice.

2. Prices are after In-house Finance (\$2400) & Insurance (\$500) rebate which are applicable only to successful applicants (min \$50K & 5 Years tenure).

3. # Standard Charges includes Regn Fee (\$220), In-Vehicle unit (\$140.50 after GST) & No. Plates (\$39.50)

4. ** Prices are based on the new VES banding with effect from 1 July 2018 and are subjected to minimum ARF of \$5,000.

5. Borneo Motors reserves the rights to change/remove the Promotions at any time without prior notice.

6. Prices may vary with colour choice.

Terms and conditions apply.

BORNEO MOTORS RESERVES THE RIGHTS TO USE OPEN CAT COE (CAT E) FOR REGISTRATION FOR ANY OF THE ABOVE SCHEMES

DRIVE IT YOUR WAY®.
WE INVITE YOU TO CHOOSE YOUR UNIQUE TEST
DRIVE EXPERIENCE TODAY!



PRICELIST

			PRICE WITH COE	6 MTHS ROAD TAX	STANDARD CHARGES #	IN-HOUSE REBATE**	VES REBATE/ SURCHARGE**	CLASSIC PRICE (NON-GUARANTEED COE)	GOLD PRICE (GUARANTEED COE within 3 months)
CATEGORY B COE									REBATE \$26K
 Powering The Future	PRIUS AUTO Fuel Consumption 4.0 l/100km CO2 Emissions 92 g/km VES Banding A2	ZVW50R-AHXEBW S3	\$152,980	\$488	\$420	-\$2,900	-\$10,000	\$140,988	\$143,988
 Powering The Future	ALL NEW PRIUS+ AUTO Fuel Consumption 4.5 l/100km CO2 Emissions 91 g/km VES Banding A2	ZVW40R-AWXEBW S2	\$124,980	\$488	\$420	-\$2,900	-\$10,000	\$112,988	\$115,988
 The Mark of A Leader	CAMRY 2.0 AUTO 2.5 AUTO Fuel Consumption 7.3 - 8.1 l/100km CO2 Emissions 167 - 184 g/km VES Banding C1	ASV51R-JETEHT E7 ASV50R-JETEKT E7	\$116,863 \$137,572	\$605 \$896	\$420 \$420	-\$2,900 -\$2,900	\$10,000 \$10,000	\$124,988 \$145,988	\$127,988 \$148,988
 The Vision Forward	HARRIER 2.0 ELEGANCE PREMIUM LUXURY Fuel Consumption 7.6l/100km CO2 Emissions 177 g/km VES Banding C1	ASU60R-ANTMT E1 ASU60R-ANTGT P1 ASU60R-ANTGT L1	\$127,863 \$134,863 \$144,863	\$605 \$605 \$605	\$420 \$420 \$420	-\$2,900 -\$2,900 -\$2,900	\$10,000 \$10,000 \$10,000	\$135,988 \$142,988 \$152,988	\$138,988 \$145,988 \$155,988
 Distinguish Yourself	RAV4 2.0 PREMIUM Fuel Consumption 6.8 l/100km CO2 Emissions 157 g/km VES Banding B	ZSA44R-ANXGPW P7	\$123,869	\$599	\$420	-\$2,900		\$121,988	\$124,988
 The Commanding Presence	FORTUNER 2.7 AUTO-7 SEATS Fuel Consumption 10.7 l/100km CO2 Emissions 250 g/km VES Banding C2	TGN166R-SDTMK S3	\$144,454	\$1,014	\$420	-\$2,900	\$20,000	\$162,988	\$165,988
 Refined Indulgence	PREVIA 2.4 AERAS 7 SEATS MR LUX Fuel Consumption 8.9 l/100km CO2 Emissions 207 g/km VES Banding C2	ACR50R-GFXSK E1	\$145,649	\$819	\$420	-\$2,900	\$20,000	\$163,988	\$166,988
 First Class Travel	ALPHARD 2.5 ELEGANCE Fuel Consumption 8.6 l/100km CO2 Emissions 200 g/km VES Banding C2	AGH30R-PFXLK E4	\$194,572	\$896	\$420	-\$2,900	\$20,000	\$212,988	\$215,988
 First Class Travel	VELLFIRE 2.5 ELEGANCE Fuel Consumption 8.6 l/100km CO2 Emissions 200 g/km VES Banding C2	AGH30R-NFXLK E4	\$186,572	\$896	\$420	-\$2,900	\$20,000	\$204,988	\$207,988

\$4K 2018 Registration Discount for Previa Aeras
Free Leather Seats & Solar Film for Prius+

TERMS & CONDITIONS

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- # Standard Charges includes Regn Fee (\$220), In-Vehicle unit (\$160.50 after GST) & No. Plates (\$39.50)
- ** Prices are based on the new VES banding with effect from 1 July 2018 and are subjected to minimum ARF of \$5,000.
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DRIVE EXPERIENCE TODAY!

Enjoy attractive
2.28%
 Interest Rate



OFF PEAK CAR PRICELIST

CATEGORY A COE		PRICE WITH COE	OPC REBATE*	12 MTHS ROAD TAX*	OPC ROAD TAX REBATE	STD CHARGES#	IN-HOUSE REBATE**	VES REBATE/ SURCHARGE**	CLASSIC PRICE (NON-GUARANTEED COE)	GOLD PRICE (GUARANTEED COE within 3 months)
C-HR 1.2 TURBO										REBATE \$20K
ACTIVE	NGX10R-AHXNXQ A1	\$102,214	-\$17,000	\$508	-\$438	\$873	-\$2,900	\$10,000	\$93,257	\$96,257
LUXURY (Mono tone)	NGX10R-AHXEXQ M1	\$114,214	-\$17,000	\$508	-\$438	\$873	-\$2,900	\$10,000	\$105,257	\$108,257
LUXURY (Dual tone)	NGX10R-AHXEXQ L1	\$115,214	-\$17,000	\$508	-\$438	\$873	-\$2,900	\$10,000	\$106,257	\$109,257
Fuel Consumption 6.4 l/100km CO2 Emissions 144 g/km VES Banding C1										
VIOS 1.5										
E GRADE	NSP151R-AEXRKT E1	\$72,127	-\$17,000	\$682	-\$500	\$873	-\$2,900		\$53,282	\$56,282
G GRADE	NSP151R-AEXGKT G1	\$79,127	-\$17,000	\$682	-\$500	\$873	-\$2,900		\$60,282	\$63,282
Fuel Consumption 5.8 l/100km CO2 Emissions 131 g/km VES Banding B										
COROLLA ALTIS 1.6										
STANDARD	ZRE171R-GEXGPZ C2	\$90,097	-\$17,000	\$742	-\$500	\$873	-\$2,900		\$71,312	\$74,312
ELEGANCE	ZRE171R-GEXGPZ S2	\$95,097	-\$17,000	\$742	-\$500	\$873	-\$2,900		\$76,312	\$79,312
Fuel Consumption 6.1 l/100km CO2 Emissions 139 g/km VES Banding B										
SIENTA 1.5										
STANDARD	NSP170R-MWYNKT S3	\$82,127	-\$17,000	\$682	-\$500	\$873	-\$2,900		\$63,282	\$66,282
ELEGANCE	NSP170R-MWYQKT E3	\$89,127	-\$17,000	\$682	-\$500	\$873	-\$2,900		\$70,282	\$73,282
Fuel Consumption 6.3 l/100km CO2 Emissions 146 g/km VES Banding B										
PRIUS C 1.5										
AUTO	NHP10R-AHXVB E5	\$114,126	-\$17,000	\$684	-\$500	\$873	-\$2,900	\$20,000	\$115,283	\$118,283
Fuel Consumption 3.9 l/100km CO2 Emissions 91 g/km VES Banding C2										

TERMS & CONDITIONS

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- Prices are after In-house Finance (\$2400) & insurance (\$500) rebate which are applicable only to successful applicants (min \$50K & 5 Years tenure).
- # Standard Charges includes Regn Fee (\$220), In-Vehicle unit (\$160.50 after GST) & No. Plates (\$492.50 incl.number plate sealing & inspection)
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- Borneo Motors reserves the rights to change/remove the Promotions at any time without prior notice.
- Prices may vary with colour choice.
- * OPC rebate is first offset against the COE premium payable. Any excess is then offset against the ARF payable up to maximum sum total of \$17,000, whichever is lower. Min Road Tax payable is \$70 per year.

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OFF PEAK CAR PRICELIST

		PRICE WITH COE	OPC REBATE*	12 MTHS ROAD TAX*	OPC ROAD TAX REBATE	STD CHARGES#	IN-HOUSE REBATE**	VES REBATE/ SURCHARGE**	CLASSIC PRICE (NON-GUARANTEED COE)	GOLD PRICE (GUARANTEED COE within 3 months)
CATEGORY B COE										REBATE \$26K
PRIUS 1.8										
AUTO	ZVW50R-AHXEBW S3	\$152,980	-\$17,000	\$976	-\$500	\$873	-\$2,900	-\$10,000	\$124,429	\$127,429
Fuel Consumption 4.0 l/100km CO2 Emissions 92 g/km VES Banding A2										
ALL NEW PRIUS+										
AUTO	ZVW40R-AWXEBW S2	\$124,980	-\$17,000	\$976	-\$500	\$873	-\$2,900	-\$10,000	\$96,429	\$99,429
Fuel Consumption 3.9 l/100km CO2 Emissions 91 g/km VES Banding A2										
CAMRY										
2.0 AUTO	ASV51R-JETEHT E7	\$116,863	-\$17,000	\$1,210	-\$500	\$873	-\$2,900	\$10,000	\$108,546	\$111,546
2.5 AUTO	ASV50R-JETEKT E7	\$137,572	-\$17,000	\$1,792	-\$500	\$873	-\$2,900	\$10,000	\$129,837	\$132,837
Fuel Consumption 7.3 - 8.1 l/100km CO2 Emissions 167 - 184 g/km VES Banding C1										
HARRIER 2.0										
ELEGANCE	ASU60R-ANTMT E1	\$127,863	-\$17,000	\$1,210	-\$500	\$873	-\$2,900	\$10,000	\$119,546	\$122,546
PREMIUM	ASU60R-ANTGT P1	\$134,863	-\$17,000	\$1,210	-\$500	\$873	-\$2,900	\$10,000	\$126,546	\$129,546
LUXURY	ASU60R-ANTGT L1	\$144,863	-\$17,000	\$1,210	-\$500	\$873	-\$2,900	\$10,000	\$136,546	\$139,546
Fuel Consumption 7.6 l/100km CO2 Emissions 177 g/km VES Banding C1										
RAV4 2.0										
PREMIUM	ZSA44R-ANXGPW P7	\$123,869	-\$17,000	\$1,198	-\$500	\$873	-\$2,900		\$105,540	\$108,540
Fuel Consumption 6.8 l/100km CO2 Emissions 157 g/km VES Banding B										
FORTUNER 2.7										
AUTO-7 SEATS	TGN166R-SDTMK S3	\$144,454	-\$17,000	\$2,028	-\$500	\$873	-\$2,900	\$20,000	\$146,955	\$149,955
Fuel Consumption 10.7 l/100km CO2 Emissions 250 g/km VES Banding C2										
PREVIA 2.4										
AERAS 7 SEATS MR LUX	ACR50R-GFXSK E1	\$145,649	-\$17,000	\$1,638	-\$500	\$873	-\$2,900	\$20,000	\$147,760	\$150,760
Fuel Consumption 8.9 l/100km CO2 Emissions 207 g/km VES Banding C2										
ALPHARD 2.5										
ELEGANCE	AGH30R-PFXLK E4	\$194,572	-\$17,000	\$1,792	-\$500	\$873	-\$2,900	\$20,000	\$196,837	\$199,837
Fuel Consumption 8.6 l/100km CO2 Emissions 200 g/km VES Banding C2										
VELLFIRE 2.5										
ELEGANCE	AGH30R-NFXLK E4	\$186,572	-\$17,000	\$1,792	-\$500	\$873	-\$2,900	\$20,000	\$188,837	\$191,837
Fuel Consumption 8.6 l/100km CO2 Emissions 200 g/km VES Banding C2										

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PRICELIST W/O COE

		PRICE W/O COE	6 MTHS ROAD TAX	STANDARD CHARGES #	IN-HOUSE REBATE**	VES REBATE/ SURCHARGE**	FULL PACKAGE PRICE (W/ CEVS)
CATEGORY A COE							
C-HR 1.2 TURBO							
ACTIVE	NGX10R-AHXNXQ A1	\$85,214	\$254	\$420	-\$2,900	\$10,000	\$92,988
LUXURY (Mono tone)	NGX10R-AHXEXQ M1	\$97,214	\$254	\$420	-\$2,900	\$10,000	\$104,988
LUXURY (Dual tone)	NGX10R-AHXEXQ L1	\$98,214	\$254	\$420	-\$2,900	\$10,000	\$105,988
Fuel Consumption 6.4 l/100km CO2 Emissions 144 g/km VES Banding C1							
VIOS 1.5							
E GRADE	NSP151R-AEXRKT E1	\$55,127	\$341	\$420	-\$2,900		\$52,988
G GRADE	NSP151R-AEXGKT G1	\$62,127	\$341	\$420	-\$2,900		\$59,988
Fuel Consumption 5.8 l/100km CO2 Emissions 131 g/km VES Banding B							
COROLLA ALTIS 1.6							
STANDARD	ZRE171R-GEXGPZ C2	\$73,097	\$371	\$420	-\$2,900		\$70,988
ELEGANCE	ZRE171R-GEXGPZ S2	\$78,097	\$371	\$420	-\$2,900		\$75,988
Fuel Consumption 6.1 l/100km CO2 Emissions 139 g/km VES Banding B							
SIENTA 1.5							
STANDARD	NSP170R-MWYNKT S3	\$65,127	\$341	\$420	-\$2,900		\$62,988
ELEGANCE	NSP170R-MWYQKT E3	\$72,127	\$341	\$420	-\$2,900		\$69,988
Fuel Consumption 6.3 l/100km CO2 Emissions 146 g/km VES Banding B							
PRIUS C 1.5							
AUTO	NHP10R-AHXVB E5	\$97,126	\$342	\$420	-\$2,900	\$20,000	\$114,988
Fuel Consumption 3.9 l/100km CO2 Emissions 91 g/km VES Banding C2							

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PRICELIST W/O COE

		PRICE W/O COE	6 MTHS ROAD TAX	STANDARD CHARGES #	IN-HOUSE REBATE**	VES REBATE/ SURCHARGE**	FULL PACKAGE PRICE (W/ CEVS)
CATEGORY B COE							
PRIUS 1.8							
AUTO	ZVW50R-AHXEBW S3	\$129,980	\$488	\$420	-\$2,900	-\$10,000	\$117,988
Fuel Consumption 4.0 l/100km CO2 Emissions 92 g/km VES Banding A2							
PRIUS+							
AUTO	ZVW40R-AWXEBW S2	\$101,980	\$488	\$420	-\$2,900	-\$10,000	\$89,988
Fuel Consumption 3.9 l/100km CO2 Emissions 91 g/km VES Banding A2							
CAMRY							
2.0 AUTO	ASV51R-JETEHT E7	\$93,863	\$605	\$420	-\$2,900	\$10,000	\$101,988
2.5 AUTO	ASV50R-JETEXT E7	\$114,572	\$896	\$420	-\$2,900	\$10,000	\$122,988
Fuel Consumption 7.3 - 8.1 l/100km CO2 Emissions 167 - 184 g/km VES Banding C1							
HARRIER 2.0							
ELEGANCE	ASU60R-ANTMT E1	\$104,863	\$605	\$420	-\$2,900	\$10,000	\$112,988
PREMIUM	ASU60R-ANTGT P1	\$111,863	\$605	\$420	-\$2,900	\$10,000	\$119,988
LUXURY	ASU60R-ANTGT L1	\$121,863	\$605	\$420	-\$2,900	\$10,000	\$129,988
Fuel Consumption 7.6l/100km CO2 Emissions 177 g/km VES Banding C1							
RAV4 2.0							
PREMIUM	ZSA44R-ANXGPW P7	\$100,869	\$599	\$420	-\$2,900		\$98,988
Fuel Consumption 6.8 l/100km CO2 Emissions 157 g/km VES Banding B							
FORTUNER 2.7							
AUTO-7 SEATS	TGN166R-SDTMK S3	\$121,454	\$1,014	\$420	-\$2,900	\$20,000	\$139,988
Fuel Consumption 10.7 l/100km CO2 Emissions 250 g/km VES Banding C2							
PREVIA 2.4							
AERAS 7 SEATS MR LUX	ACR50R-GFXSK E1	\$122,649	\$819	\$420	-\$2,900	\$20,000	\$140,988
Fuel Consumption 8.9 l/100km CO2 Emissions 207 g/km VES Banding C2							
ALPHARD 2.5							
ELEGANCE	AGH30R-PFXLK E4	\$171,572	\$896	\$420	-\$2,900	\$20,000	\$189,988
Fuel Consumption 8.6 l/100km CO2 Emissions 200 g/km VES Banding C2							
VELLFIRE 2.5							
ELEGANCE	AGH30R-NFXLK E4	\$163,572	\$896	\$420	-\$2,900	\$20,000	\$181,988
Fuel Consumption 8.6 l/100km CO2 Emissions 200 g/km VES Banding C2							

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